

FY 2016-2017  
Budget Work Session

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***WARREN COUNTY***  
***BOARD OF COMMISSIONERS***  
*Armory Civic Center, Warrenton, NC*  
*June 20, 2016*  
*6:00 p.m.*

**Warren County Board of Commissioners  
Budget Work Session  
Commissioners' Meeting Room  
Armory Civic Center  
501 US Hwy. 158 Bus., East, Warrenton, NC**

**June 20, 2016**

**6:00 p.m.**

**SUGGESTED AGENDA**

- 1) Convene Budget Work Session**
- 2) Moment of Silence**
- 3) Review Budget Changes and Other Information**
  - a) Review changes made to budget at 6/1/16 Budget Work Session**
  - b) Funding for Non-Profits**
- 4) Dr. Cosmos George, Board Chair, Warren Community Health Clinic, request to address the Board**
- 5) Discussion of Other Budget Items**
- 6) Adjourn Budget Work Session**

**Special Meeting to Adopt the Budget – Wednesday, June 22, 2016 – 7:00 p.m., Armory Civic Center**

## **PROPOSAL**

### **Re: Merger of Warren Community Health Clinic With the Warren County Health Department**

**Presented to  
Warren County Commissioners  
Mr. Barry Richardson, Chairman**

**Presented by:  
Warren Community Health Clinic Board of Directors  
Dr. Cosmos George, Chairman**

**Date June 1, 2016**

**The Warren Community Health Clinic (WCHC) Board of Trustees has taken the following course of action to facilitate this merger:**

- **An informative meeting to address our request for merger was held with the Warren County Health Department Director on May 17, 2016. The advantages of the merger and the positive impact on the community was discussed**
- **It was confirmed that the Health Department would be eligible to apply and receive the same funding that was available to WCHC.**
- **A community Stakeholders Forum was held on April 15, 2016. All in attendance- our patients, the community, volunteers, community leader, staff and employees- spoke passionately in favor of keeping WCHC operating and listed numerous hardships of its closure.**
- **The North Carolina Office of Primary Care was consulted concerning the feasibility of merging with the Health Department. It was encouraged.**
- **The community consensus favors keeping WCHC open because its closure would create numerous hardships.**

**Proposal 1: Warren Community Health Clinic, Inc. (WCHC) proposes that the Warren County Health Department (WCHD) take ownership of the clinic.**

**BENEFIT 1:** Warren County will be able to make available primary healthcare as another county resource for its taxpayers and residents. A resource that surrounding counties, Vance and Franklin, are currently providing to their residents through the Health Department.

**BENEFIT 2:** Taking ownership of WCHC will not incur startup costs and can generate immediate income and eventually become self-sustainable.

The WCHC is already approved to accept Medicaid, Medicare, BCBS, BCBS Advantage and United Healthcare.

WCHC is connected to NC Health Information Exchange (NCHIE) Electronic Medical Record System which serves as the clinic's billing agent.

**BENEFIT 3:** Taxpayers would now have a stake in the accessibility of their healthcare. They would have access to physical exams, wellness visits, Department of Transportation (DOT) physicals, sport physicals, lab work, additional female health options, free referrals, free medications and Preventive health counseling.

Patients will have on-line access to their medical records through the (NCHIE).

**BENEFIT 4:** WCHD will have the ability to bring additional medical providers through current partnerships by utilizing interns from UNC, Western University, Vance-Granville Community College, Livingston College, East Carolina University, Kentucky Frontier Nursing University, and the Federal Government's National Health Core Service Site

**BENEFIT 5:** Warren County would be eligible to apply for funding from State and Federal Funding (i.e. 340B funds for medications) for access to Primary Healthcare

**BENEFIT 6:** The merger will provide access to primary healthcare for parents of babies currently being cared for through the Health Department. Parents who have Medicaid will then be able to receive their primary care through the Health Department

**BENEFIT 7:** The merger will reduce non-emergency visits to hospital emergency rooms

**BENEFIT 8:** The merger will reduce the challenges of inadequate transportation experienced by many Warren County residents and also lessen the use of EMS for non-emergency transportation.

**BENEFIT 9:** The merger will increase traffic flow into Warrenton and thus stimulate local business.

**Proposal 2:** The WCHD employ the current staff of WCHC except the Executive Director, Finance Director and Medical Director.

**BENEFIT 1:** The merger will create a savings of \$114,000 by not requiring directors.

**BENEFIT 2:** WCHD will acquire an experienced staff of five (5), accustomed to working independently with little supervision.

**BENEFIT 3:** WCHD will retain employment of a dependable, dedicated and caring staff that go beyond the call of duty to serve the patients.

**BENEFIT 4:** Acquire a staff familiar with patients to provide the continuity of care for the acquired patients.

**BENEFIT 5:** The Directors (Executive, Financial and Medical) available to serve on the transition team for up to one (1) year after the merger.

**Proposal 3:** The WCHD will assume the responsibility of the medical records of active and inactive patients.

**BENEFIT 1:** WCHD will acquire approximately 1500 active and 4000 inactive patients.

**BENEFIT 2:** By providing primary health care in a rural area, WCHD can increase requested state and federal funding.

**BENEFIT 3:** WCHD will be able to bring additional healthcare providers into Warren County.

**BENEFIT 4:** The merger will enhance the health of the community by preventive and treatment methods.

### **Projected Operating Budget 2016-2017**

#### **EXPENSES (Staff and contractors –35 hours a week for 50 weeks)**

<b>Employee Title</b>	<b>Salaries</b>
Administration 2FT & 1 PT	\$50,000
Medication Program Director	\$25,000
CMA (2)	\$30,000
Care Manager/Support (Patient advocate)	\$15,000
Receptionist	\$12,000
Taxes	\$18,225
<b>Total</b>	<b>\$150,225</b>
<b>Contractors</b>	
Mid-level Providers (30 hours)	\$70,000
Medical Director	\$20,000
<b>Total</b>	<b>\$90,000</b>

<b>Utilities</b>	
Gas	\$600
Telephone & Internet	\$5,000
Water	\$1,300
Electric	\$2,800
<b>Total</b>	<b>\$9,700</b>
<b>Other Expenses</b>	
Equipment (Medical)	\$2,500
Office Equipment	\$2,500
Malpractice Insurance	\$3,000
Postage	\$500
Seminars	\$1,200
Computer-Hardware, software upgrade, training	\$25,000
<b>Total</b>	<b>\$34,700</b>
<b>Total Expenses</b>	<b>\$284,625</b>

### **Projected Income**

#### **Income Source**

NC Office of Rural Health	\$150,000
Medication Program (MARP)	\$34,000
NC Free Clinic Association	\$12,000
Donations	\$5,000
Fundraising	\$10,000
Insurances (Medicaid, Medicare & other)	\$75,000
<b>Total</b>	<b>\$286,000</b>

Projected Income	\$286,000
Projected Expenses	\$284,625
Surplus	\$1,375

#### **Conclusion**

- \*Continuation of primary healthcare benefits the community.
- \***Maintaining and improving the health of the community benefit everyone.**
- \*The benefits of a healthy community far outweigh the cost.
- \***"Working as a community to promote healthy living and prevent chronic disease brings the greatest health benefits to the greatest number of people in need". (CDC)**
- \*The most valuable resource in our community is its **healthy citizens.**

June 20, 2016

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**Adjourn**  
**Budget Work Session**